



# **SKILL DEVELOPMENT INSTITUTE VISAKHAPATNAM**

Accredited by NSDC with 5 Star Rating ISO 21001:2018 Certified







Industries/Organisations/Entrepremeurs/Professionals / Educational Institutions etc

S.no	Name of the Program	Target Participants	Duration (Days)	Program fee
	Managerial Development Program(MDP) (Leadership, Team Building, Excellence & Strategic Thinking etc)	Executives, Engineers, Managers, Higher Management, Professionals / Officials / Administrators etc.	2	Program Fee: 8,000/- + Taxes Special/ Discounted Fee: 5,000/- + Taxes
2	Lean Six Sigma Green Belt (Intermediate and Practiotioner Level of skilling)	Managers, Sr. Executives, Quality Professionals, Team Leaders, Entrepreneurs, Self Employed, Professionals	5	Program Fee: ₹ 15,000/- + Taxes Special Discounted fee :10,000/- + Taxes
	Project Management Professional including MS Project Professional Sofware (PMIS)	Project & Business Professionals, Aspiring/ Experienced Project Managers & Engineers, IT Managers, Entrepreneurs, Construction Managers etc	5	Program Fee: ₹ 20,000/- + Taxes Special Discounted Fees: 15,000/- + Taxes (Includes Course material as per reqmt)
	Behavioural based Safety including Safety, Quality & Process	Safety Managers/Operation Managers/ Safety Officers/ Administraion Managers/Project Managers	3	Program Fee: 10,000/- + Taxes. Special/ Discounted Fee: 7,000/- + Taxes
5	Minitab statistical software for Statistical and Quantitative analysis for process excellence	The Executive/Manager should be Lean Six Sigma Green belt or few years of experience in field work/operations in lean/quality management	Basic level- 2 days Advance level- 3 days	Program fee: Basic level 8,000/- Special Discounted fee: Rs 5,000/-+ taxes. Advance level -10,000/- Special Discounted fee: Rs 7,000/-+ taxes.
	Advanced Excel with Artifical Intelligence ( Data Analytics & Automation/Visual report	Finance/Operations/Process/IT/HR/ Professionals/CAs/ CS/Self Employed handling data and decision making	3	Program Fee: 10,000/- + Taxes Special/ Discounted Fee: 7,000/- + Taxes
	Lean Six Sigma Black Belt Certification (Advanced level of skilling in Lean Six Sigma)	Lean Six Sigma Practitioner/Managers/ Executives/ Professionals/ Transformation/ Change Agents	12	Program Fee: ₹ 35,000/- + Taxes Special discounted fee : 25,000/- + Taxes
8	Fire & Safety- Hands on workshop (Hands on practice on fire equipments and usage, Emergency method of evacuation and handling, field audit etc)	Technician, Foreman, Supervisor, Security Incharges, Superintendents	3	Program Fee: 10,000 + Taxes Special/ Discounted Fee: 7,000 + Taxes
	Implementation of Productivity/Improvement Projects(Lean Six Sigma, 5- S,Kaizen,TPM,etc)-Quality Circle Approach	Mid level managers, supervisors, chargemen, operators,Quality circle team	4 visit /Year	Fees: 50,000/- per day, 4 visits per year, 2,00,000/- for 4 visits
	(i) Lean Management ii) 5S/Kaizen/TPM/Quality circles/7 QC Tools etc (iii) QMS /EMS (ISO9001/ISO 14001)	a) Senior Technicians/Supervisors (Maintenance/ Electrical/Quality etc) etc- field/Practice approach b) Managers, Professionals, Quality Supervisors, Maintenance, Safety, Managers etc	3 days each	Program Fee: 10,000/- + Taxes Special/ Discounted Fee: 7,000/- + Taxes







# List of Training/Upskilling Programs/Workshops at SDI for Corporates/ Industries/Organisations/Entrepremeurs/Professionals / Educational Institutions etc

.no	Name of the Program	Target Participants	Duration (Days)	Program fee
11	"Impactful Directors" Program in coordination with ICSI (Institute of Company secretaries of India) Visakhapatnam	Senior Mangement/ Startup CEOs/Entrepreneurs/Self Employed/Aspiring Directors	2	Program Fee: ₹ 15,000 + Taxes Special Discounted fee :10,000 + Taxes
12	Lean Six Sigma Champion (Six Sigma Leaderhip, Impact change & Transformation etc)	Senior Executives, Department Heads, Quality Managers, Change Managers, Finance & Operations Managers.	1	Rs.3,000/- + Taxes
13	Leadership Development Program (Leadership, Decision making, Strategic thinking, Stress Mgmt etc)	Entrepreneurs, Project Managers, Change Agents, Department Heads, HR & Business Professionals	2	Program Fee: 10,000/- + Taxes Special/ Discounted Fee: 7,000/- + Taxes
14	Tally with GST (Basic Accounting concepts, Master creation , data transactions & GST implementation)	For Startup CEOs & Entrepreneurs, Self Employed & Accounts Professionals, Office/Managers, Consultants etc	3	Program Fee: 10,000/- + Taxes Special/ Discounted Fee: 7,000/- + Taxes
15	Digital Marketing (Basic undesrtanding, websites essential, SEOs, social media marketing etc at low cost)	For Startup CEOs & Entrepreneurs, Self Employed & Professionals, Managers, Office Administration, Consultants	3	Program Fee: 10,000/- + Taxes Special/ Discounted Fee: 7,000/- + Taxes
16	Power BI (Data Visualisation & Analytics including automation/Dash board creation powered by AI)	Finance/Operations/Entrepreneur/IT/HR/ Professionals/ CAs/ CS/Self Employed handling data and decision making	4	Program Fee: 12,000/- + Taxes Special/ Discounted Fee: 8,000/- + Taxes
17	Induction Program for new Joinees (Integration to Corporate Culture, Life Skills & Leadership etc)	New Executives/Engineer/Joinees to organisation	5	Program fee - Rs 15,000/- + taxes Special Discounted Fee -Rs 10,000 + taxes.
18	Campus to Corporate (Life Skills, Personality Development, Career counseling, 21st century skills etc)	Under Graduates/Graduates of Colleges/Universities transiting into work life	3	Program fee - Rs 3000/- + taxes Special Discounted Fee -Rs 2000 + taxes.
19	Skills (Overcome stage fear, engaging	College students transiting to Corporate/Worklife, Executives & Managers,Professionals & Self Employed, CEOs, Senior management, Entrepreneurs etc	1	For students: 2,000/-+ Taxes Special Discounted fee :Rs 1,000/-+ taxes. For Professionals : Program fee : 3,000/- Special Discounted fee : 2,000/- + Taxes
20	Faculty Development Program (Negotiate work life challenges, Achievement Orientation, Handle difficult students, Adaptability, Counseling, Communication etc)	College/University Faculty, Lecturers, Readers, Professors, Trainers, Educators, Instructors, Counselors	2	Program Fee: 8,000/- + Taxes Special/ Discounted Fee: 5,000/- + Taxes
21	English Speaking	College Students, Job Seekers, Corporate Employees, Entrepreneurs, Frontline workers etc who wants to enhance personal effectiveness	One month- 75 hrs (3 days Offline, 25 days on line- 2hrs/day)	Program Fee: 10,000/- + Taxes. Special/ Discounted Fee: 7,000/- + Taxes

## (\*\*All the above programs includes Meals & Refreshments at SDI Visakhapatnam\*\*)



#### **INDUSTRY-ALIGNED PROGRAMS**

we offer training programs tailored to meet the specific workforce requirements of companies, ensuring relevance and impact while keeping in mind the unique background and skill level of each individual.



#### PRACTITIONER'S APPROACH

The programs are designed for practice and implementation by participants post training, hand holding and guidance is also provided basis mutual arrangement.



## **EXPERT TRAINERS**

Our programs are designed and delivered by experienced industry professionals with decades of expertise in conducting excellence-driven training sessions, executing green field projects across various industries, and delivering impactful programs.



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